

Point of Sale Software for Retail

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POS



CES InnoPOS for Retail

Delivering maximum benefits for every level of business

- Professional EPOS made simple
- Maximising your return on investment
- Building Relationships and customer relationship management
- Improve speed of service, staff productivity and reduce shrinkage

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Software to help business grow

CES InnoPOS is designed for every level of business from independents to national retail chains

CES InnoPOS for Retail

An indispensable POS solution for retailers of any size

CES InnoPOS brings many business benefits. Speed of service, better staff productivity, cost control, visibility and reduced shrinkage, an increase in profits can be realised almost immediately.

Customer Service

The ease and speed of use of InnoPOS allows staff to focus on customers, fast transactions, up-selling and efficiently dealing with requests such as reserving items or product searches.

The fast touch screen operation and easy to navigate screens minimise errors and reduce training, whilst the intelligent operator screen prompts create friendly up-sell opportunities.

Operations

To improve operations your EPOS system needs to be an integral part of your business. Giving you the flexibility to meet those demands, whether it's a new product launch, change of stock, promotion or price change.

Features include split tendering and multi-currency, flexible pricing, promotions and discounts, fast item search and multiple barcodes and units.

Security and cash accountability

Know your position at any time during the day. Instant reports show how much money you should have in your cash drawer,

or how many of a particular product you have sold today. Keep a close track on employees, stock and takings to help you lock down your cash as soon as it leaves your customers' fingertips.

Efficiency

Efficiency is essential to every business and brings many benefits, more time, better processes and reduced costs.

The CES InnoPOS solution helps you introduce new efficiencies by giving you more time to work on the business, rather than just working in the business.

Layaway and interrupt features give staff the ability to store a sale whilst the customer purchases additional goods, speeding up the transaction and service. InnoPOS features linked selling and new products can be added to the system in an instant - meaning no down-time while amends are made.

Cost and stock control

Boosting profits starts with controlling costs and greater visibility over daily business operations. With InnoPOS we provide the tools to combat shrinkage, tighten cash control, stock control and improve labour management.

Product search

InnoPOS's quick and easy product search allows users to search the product database for improved customer service.

Pricing and promotions

Multi-buy features include BoGoF and Buy X for Y amount, plus many more. InnoPOS allows prior scheduling of Multi-buy - enabling promotions to be programmed in advance and freeing up valuable time.

InnoPOS can be programmed to prompt servers to up-sell by product and discounting can be a percentage or a value off one or more items.

Customer relationship management

Many retail businesses hold information on their customers but have no easy way of communicating with them. The InnoPOS system allows you to maximise customer loyalty opportunities.

Account customers can add money on to a card similar to an 'in-house' credit card. Full statement control and multiple cards can be linked to one account.

Management and reporting

Operators can be assigned with individual security levels and supervisors with authority to carry out voids on operators; ensuring full traceability on sensitive functions. Management operations may be set with security levels and audit trace functions which reduce the risk of discrepancy issues.

InnoPOS features a comprehensive suite of A4 reports, A4 compatible options for customer receipts, and an exclusive VAT mode option, ideal for wholesalers.

Training

InnoPOS includes a training facility on current data, meaning users are able to enter training mode at any time, at the touch of a button. The clever trainee facility continues to train your new staff with prompts whilst selling.

Gift cards

Gift card options include physical swipe cards or printed paper vouchers. Alternatively, gift cards can be assigned directly to a customer account.

Texting and ETop-up

Text your customer with promotions and news. Texts will arrive directly from your company name.

ETop-up allows you to add values on to Pay as You Go mobile phones.

Key Features:

- Intelligent Point of Sale
- Tighter cash control
- Multi-buy options and scheduling
- Customer relationship management
- Labour Management
- Customer Accounts
- Gift cards
- Real Time Reports
- Fast touch screen operation
- Simple product and price maintenance
- Intelligent training modes
- Secure operator sign on
- Line checks – simple stock control
- Texting and ETop-up
- Product search
- Multiple and split tenders
- Serial number tracking
- Multiple bar codes, stock units and suppliers

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Point of Sale Software for retail

A comprehensive range of POS and head office solutions encompassing PC and browser-based applications. Designed to meet the needs of retailers of all sizes.

CES InnoPOS - professional EPOS made simple. Building relationships and customer relationship management while improving the speed of service, staff productivity and reducing shrinkage, maximising your return on investment.

CES InnoCentral - powerful POS estate control and inventory management. Historical reporting facilities for purchase and sales analysis. Determine what is selling, when and where, and forecast product sales to ensure that you have the stock required.

CES Inno On Demand - cloud-based head office control for single and multisite retailers. Encompassing POS management, inventory and stock control. Accessible from any browser in the world, 24 hours a day.

CES Software provide a comprehensive range of solutions designed specifically for retail and hospitality businesses of all sizes. Solutions designed for EPOS hardware, mobile computing and apps for tablet PCs.



About CES Software

CES Software launched its groundbreaking CES Touch Screen EPOS software in 1997 and has since grown to become a market leader in the provision of powerful, affordable and user-friendly point of sale applications. Over this time a worldwide customer base has been built covering pubs, clubs, hotels, restaurants, CTNs, amongst others.

CES is owned by Consolis Systems Limited; a software and services company which focuses on the retail, mobile telecoms and digital services markets. It builds on established retail management software products, and uses its senior management team's experience of these industries to launch innovative new services into retail customers.

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